

VDI Acceleration Benefits

- ▶ Identify critical gaps in current protection levels, of edge data on desktop and laptop systems
- ▶ Identify critical gaps in configuration management, system cloning and replacement, and performance on edge systems
- ▶ Identify critical gaps in securing systems, including exposures of company infrastructure and data to malware, worms and Trojan horses inserted from unsecured workstations
- ▶ Learn how VDI technologies can solve critical data protection and systems management challenges, while lowering your administrative burden
- ▶ Evaluate VDI technologies for best-fit to your business requirements
- ▶ Ensure your VDI adoption plan includes data protection and systems management for your entire desktop and laptop systems environment
- ▶ Learn how to bring your edge systems under data center management and Disaster Recovery protection with VDI technology
- ▶ Plan for better configuration management of laptop and desktop systems, with reduced administrative burden
- ▶ Gain everything you need to prepare for a successful and efficient VDI deployment in your environment
- ▶ Speed your successful adoption of VDI technology
- ▶ Ensure optimized benefits in adopting VDI technology, with better preparation, advanced education of VDI best practices to your team, and measured TCO results
- ▶ Obtain a thorough evaluation of the financial impacts of VDI adoption before you begin a project
- ▶ Build a better business case to help quantify the acquisition of VDI technology
- ▶ Ensure your readiness to begin a VDI deployment project

LogicsOne™ VDI Acceleration Service

Planning for Accelerated Deployment of VMware View and Other Virtual Desktop Infrastructure

Improving Management of Desktop and Laptop Systems

In most organizations, desktop and laptop workstation systems operate onsite, offsite and offshore. They support a variety of workers, from permanent staff to contractors, and are critical to support business activities. Managing the configurations on these systems is difficult and expensive using traditional methods. Moreover, these systems are entry points for security breaches into company networks and data.

Leading Analysts* report that as much as 40% of an organization's business-critical data is found on desktop and laptop workstation systems. Yet traditional backup approaches have not provided sufficient methods for protecting this data. Trying to bring backup to edge systems is costly, cumbersome and adds administrative burden. Edge data recovery is too slow to support business requirements.

The result of all of this cost and complexity: most system configurations and data on edge systems remains unprotected and at risk to system failures, site disasters and stolen equipment.

* Analysts include Enterprise Strategy Group (ESG), Gartner, and The InfoPro organizations.

Bring Edge Systems Under Improved Management Control Working with LogicsOne™

Virtual Desktop Infrastructure (VDI) applies virtualization technology to desktop resources. With VDI, you can centralize all of your computing resources away from individual desktops into the data center. This improves desktop system manageability. More importantly, this allows security administrators to lock down workstation endpoints and brings your edge data under the protection of your existing data center backup systems.

If you are struggling to bring edge systems and data under efficient management, security and protection control, you can benefit from a LogicsOne™ VDI Acceleration Service. This service is designed to help you to define an optimal deployment of VDI technology for your environment, selecting from VMware View and other broker options. At the end of this service engagement, you will have everything that you need to begin a VDI deployment including a detailed plan and TCO analysis to help quantify your VDI acquisition.

Key Service Activities

- ▶ Our virtualization experts will work with your team on-site, to expose your team to the latest in VDI technology and develop a detailed analysis and deployment plan for your distributed desktop and laptops workstation systems.
- ▶ We review your laptop and desktop deployments, and help you to define sufficient requirements for data and configuration management.
- ▶ We review your options for securing workstation systems and ensuring appropriate management of confidential data, according to privacy laws and considerations.
- ▶ Our team will review and evaluate VDI broker options, and help your team to select the best-fit technology to support your requirements.
- ▶ You gain a detailed understanding of the Total Cost of Ownership (TCO) analysis for VDI provided by VMware's online calculator tools, with all of your questions answered and details explained.
- ▶ You gain the benefit of our experience in working with organizations just like yours, to understand and evaluate the financial impact including hard and soft TCO benefits, which you can expect from adopting VDI technology.

Service Scope and Deliverables

This service is offered as a three-day on-site service engagement. You receive a VDI TCO walk-through during the engagement. Immediately following the engagement, you receive a custom VDI Business Case Analysis complete with findings about your current desktop systems, requirements and recommendations for adopting VDI technology, and expected benefits to your data and systems management.

- ▶ Includes an audit of your existing desktop and laptop systems deployment, protection and management service levels, security, and critical gaps
- ▶ Includes a review of VDI technology options, including VMware View software

Service Requirements

- ▶ This service is designed to benefit organizations with distributed laptop and desktop systems
- ▶ Information about current IT initiatives and projects is helpful to the TCO walk-through and Business Case Analysis process
- ▶ Access to backup and Disaster Recovery systems is helpful

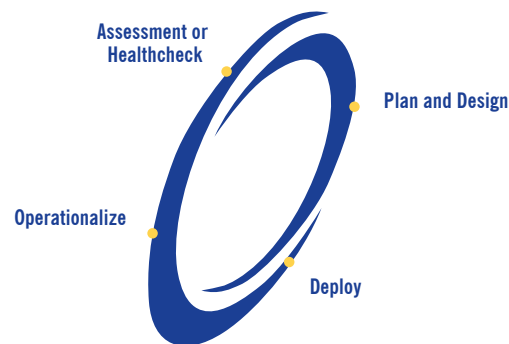
Why LogicsOne™?

LogicsOne virtualization experts work every day with organizations just like yours, to assess, plan, deploy and optimize Virtualization Infrastructure environments. LogicsOne uses a process of continuous evolution, to help you to accelerate your adoption of virtual systems, from whatever part of the adoption curve you are at today.

Whether you are just starting out or have had VMware systems in place for years, our action-plans and recommendations will help you evolve your virtualization methods and systems more quickly, with less wasted effort and investment. Our experience with all stages in the process of adopting and optimizing virtualization technologies translates into better planning and deployment-readiness for your VDI environment.

LogicsOne is a VMware Gold Authorized Consultant (VAC), which is the highest level of certified consulting capability recognized by VMware. LogicsOne was the recipient of the 2008 Rising Star of the Americas Award from VMware, the IT virtualization leader.

LogicsOne™ Continuous-Evolution Services Cycle



Work with the LogicsOne™ team of virtualization experts to accelerate your adoption of virtualized systems, from whatever part of the adoption curve you are at today. To schedule a LogicsOne consultation or to find out more about our LogicsEvolution™ briefing events, send your email inquiry to LogicsOneServices@logicsone.com



About LogicsOne™

Since 2004, LogicsOne has been delivering virtualization professional services to Fortune 500 and SMB clients from its company headquarters in Atlanta, Georgia. With an exclusive focus on virtualization technologies, LogicsOne has developed a field-proven delivery approach that aligns technology to business requirements. Organizations experiencing LogicsOne's continuous-evolution approach to virtualization have realized significant cost-savings advantages, accelerated adoption cycles, and advanced their business and IT objectives.

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