

SRM Acceleration Benefits

- ▶ Identify critical steps in the process of managing Disaster Recovery relocation of your data center services to a hot site location
- ▶ Learn how to apply SRM automation to your automation requirements, quickly and without missing critical steps in the process
- ▶ Ensure proper handling of data replication as part of your SRM-automated failover and failback process
- ▶ Avoid lengthy and costly troubleshooting of DR procedures
- ▶ Identify critical gaps in sufficient infrastructure in terms of CPU, network and storage capacity at hot site locations
- ▶ Ensure failback procedures are planned along with failover procedures, critical to enabling efficient “return-to-normal” following a disaster
- ▶ Learn how SRM technology is designed to automate application services restart, IP and virtual machine name reassignment, data replication, and test procedures
- ▶ Lower your cost to deploy SRM
- ▶ Gain everything you need to prepare for successful and efficient SRM and Disaster Recovery deployment in your environment
- ▶ Speed your successful adoption of SRM technology
- ▶ Ensure optimized benefits from your disaster recovery investment, with better preparation, advanced education of SRM and DR best practices to your team
- ▶ Ensure your readiness to begin a SRM and DR deployment project

LogicsOne™ SRM Acceleration Service

Planning for Accelerated Deployment of VMware vCenter Site Recovery Manager

Avoiding Business Interruption and Lengthy Disaster Recovery

Deploying VMware systems and infrastructure to facilitate Disaster Recovery (DR) is just the first step for ensuring business continuity. You also need comprehensive recovery plans, combined with automated, rapid recovery of systems to enable business operations to continue following site outages and regional disasters. Containing costs and ensuring the practicality of periodic DR walk-through testing is equally important.

Some organizations have avoided DR planning altogether, to avoid the overhead of the additional infrastructure and operational planning required.

But the business risks are too large to avoid: in one study, 93% of companies that lost their data center for 10 days or more due to a disaster filed for bankruptcy within one year of the disaster.* In the same study, 50% of businesses that found themselves without data management for this same time period filed for bankruptcy immediately.*

* According to King Research, a leading Market Research firm

Accelerating Disaster Recovery with LogicsOne with LogicsOne™

VMware vCenter Site Recovery Manager (SRM) automates the recovery process and eliminates the complexity of managing and testing recovery plans. SRM effectively removes the burden of Disaster Recovery by eliminating complex manual recovery steps, but also imposes the burden on your team of understanding SRM capabilities and determining how to deploy them in your environment.

Planning for rapid adoption of SRM capabilities demands a thorough understanding of the critical steps in DR. For example, SRM automates the process of managing a replicated set of data, breaking the replication stream and making the replicated copy into the primary copy, along with provisioning appropriate virtual machine services essential to accessing and using the data. Automating the wrong steps—or missing a critical step—will undermine your recovery and risk the coherency of your data. Moreover, sorting out SRM functions and applying them to your infrastructure might take as long as a manual recovery itself. In fact, you may never get it right.

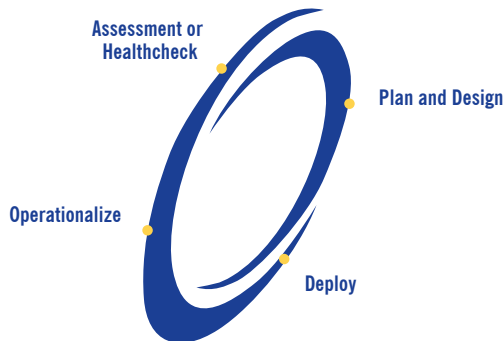
To gain the benefits of SRM automation but without the burden of sorting out SRM capabilities, you can benefit from a LogicsOne™ SRM Acceleration Service. This service begins with an audit of your DR processes, and helps you to define an optimal deployment of SRM technology for your environment. At the end of this service engagement, you will have everything required to rapidly deploy SRM for effective Disaster Recovery of your data center operations. This includes a detailed deployment plan with custom configuration of SRM to automate restart and relocation of services in your data center.

LogicsOne SRM Acceleration Service helps you to accelerate your adoption of SRM, and enables you to get it right the first time.

Key Service Activities

- ▶ Our virtualization experts will work with your team on-site to review the infrastructure and steps required for Disaster Recovery of your data center operations.
- ▶ Any gaps in sufficient infrastructure at your recovery site are identified, with detailed corrective recommendations.
- ▶ Our team will walk your team through SRM capabilities, and provide detailed information on how SRM works to automate site recovery.
- ▶ We review and help you define recovery details that include steps in the restart of application services and their order, control of data replication, and failback procedures critical to relocate back to your original data center when the disaster is over.

LogicsOne™ Continuous-Evolution Services Cycle



- ▶ We review DR test procedures supported by SRM, useful for simplifying periodic DR walk-through testing.
- ▶ You gain a detailed, custom plan for SRM deployment with the steps for automating recovery of your data center operations.
- ▶ You gain the benefit of our experience in working with organizations just like yours, to understand and evaluate how SRM can work to automate disaster recovery failover in your environment.

Service Scope and Deliverables

This service is offered as a three-day on-site service engagement. You receive a SRM technology walk-through during the engagement. Immediately following the engagement, you receive a custom SRM Disaster Recovery Plan complete with detailed Disaster Recovery steps for your data center operations, and expected benefits to your organization of SRM adoption.

- ▶ Includes examination of your systems and infrastructure at one data center site location, and one Disaster Recovery site
- ▶ Includes an audit of your existing Disaster Recovery infrastructure and processes, with any gaps identified and comprehensive recovery steps defined
- ▶ Includes a review of current VMware vCenter Site Recovery Manager capabilities and how to apply them to your custom environment

About LogicsOne™

Since 2004, LogicsOne has been delivering virtualization professional services to Fortune 500 and SMB clients from its company headquarters in Atlanta, Georgia. With an exclusive focus on virtualization technologies, LogicsOne has developed a field-proven delivery approach that aligns technology to business requirements. Organizations experiencing LogicsOne's continuous-evolution approach to virtualization have realized significant cost-savings advantages, accelerated adoption cycles, and advanced their business and IT objectives.

www.logicsone.com

Service Requirements

- ▶ This service is designed to benefit organizations considering SRM or already using SRM
- ▶ Access to data center and DR site systems is required to plan a custom recovery sequence

Why LogicsOne™?

LogicsOne virtualization experts work every day with organizations just like yours, to assess, plan, deploy and optimize Virtualization Infrastructure environments. LogicsOne uses a process of continuous evolution, to help you to accelerate your adoption of virtual systems, from whatever part of the adoption curve you are at today.

Whether you are just starting out or have had VMware systems in place for years, our action-plans and recommendations will help you evolve your virtualization methods and systems more quickly, with less wasted effort and investment. Our experience with all stages in the process of adopting and optimizing virtualization technologies translates into better planning and deployment-readiness for your virtualized environment.

LogicsOne is a VMware Gold Authorized Consultant (VAC), which is the highest level of certified consulting capability recognized by VMware. LogicsOne was the recipient of the 2008 Rising Star of the Americas Award from VMware, the IT virtualization leader.

Work with the LogicsOne™ team of virtualization experts to accelerate your adoption of virtualized systems, from whatever part of the adoption curve you are at today. To schedule a LogicsOne consultation, send your email inquiry to LogicsOneServices@logicsone.com

