



# Introducing LogicsOne™

*Improve Your Virtualization Experience Working with the Leading VMware Partner in the US Southeast*

Since 2004, LogicsOne has delivered virtualization professional services to Fortune 500 and SMB clients from its company headquarters in Atlanta, Georgia. With a sharp focus on virtualization technologies, LogicsOne has developed a field-proven delivery approach that aligns technology to business requirements. Organizations experiencing LogicsOne's continuous-evolution approach to virtualization have realized significant cost-savings advantages, accelerated adoption cycles, and advanced their business and IT objectives.

## What's Available from LogicsOne™?

LogicsOne is your comprehensive source for virtualization technology, tools, services, and support expertise.

### Obtain Your Virtualization Technology

LogicsOne partners with leading vendors of the world's best virtualization technologies, including VMware, EMC, Cisco, CDW, and Quest Software/Vizioncore. We actively maintain relationships with these organizations and expertise on their products, to benefit our mutual customers.

We also offer VMware technologies and products as a resale component of our business. Work with our team to scope what you need, obtain and deploy the technology, and train your team on how to use it—all as part of a single seamless transaction.

### Obtain Your Virtualization Tools

LogicsOne partners with leading vendors of the world's best virtualization tools, including Appsense, Reflex, Vizioncore and Veeam. We offer their market-leading tools as a resale component of our business for image-based backup and recovery, replication, and management.

### Obtain Your Virtualization Services

LogicsOne offers virtualization-focused consulting services in four categories, which correspond to the steps in our field-proven [LogicsEvolution™ methodology](#). Depending on where you are at in the virtualization technology adoption curve, select from one or more of these services.

- ▶ **Acceleration Services**  
Benefit organizations just getting started with VMware systems, or individual VMware components like VDI and SRM.
- ▶ **Design and Implementation Services**  
Assist IT teams in the process of planning, configuring and deploying VMware systems and supporting infrastructure.
- ▶ **Operationalize Services and Training**  
Help organizations with VMware systems already deployed, to mature their operations and management practices to the next level. Obtain **Operational Training** provided on-site at your location covering any part of the full suite of VMware solutions, offered at a value price along with any other LogicsOne service.
- ▶ **Healthcheck Services**  
Identify problem areas and best opportunities for meaningful improvement in operations and infrastructure.

## Obtain Your Virtualization Support

LogicsOne takes the burden out of maintaining your virtualization environment and keeping it healthy with comprehensive LogicsCare™ Support offerings. Select from:

- ▶ **LogicsCare™ Patch Management**  
Provides on-site assistance to apply patches, bug fixes, and minor release updates to VMware ESX Server and vCenter Server systems.
- ▶ **LogicsCare™ Expert Assistance**  
Provides telephone and email access to LogicsOne senior consultants who are expert on VMware technologies, for consulting discussions and Q&A assistance.
- ▶ **LogicsCare™ Assistance for Dev Environments**  
Combines all of the LogicsCare services offered in Patch Management and Expert Assistance, and adds Remote Operations assistance designed specifically for development and lab environments.

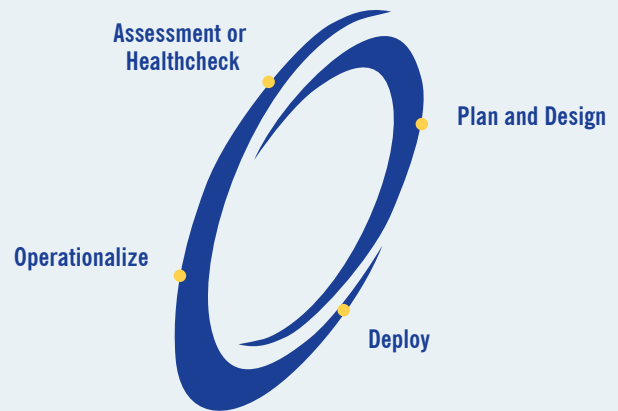
## Based on Continuous Improvement

LogicsOne's suite of [virtualization services](#) are based around the simple principle of continuous improvement. The more an organization matures its systems, operations and management practices, the better value that organization will get from their VMware deployment. No matter where your team is at in the process of selecting, acquiring, planning for, deploying and managing their systems, LogicsOne services can help you to mature to the next level.

Organizations adopting the LogicsOne LogicsEvolution methodology can expect to achieve:

- ▶ Better and better integrated systems infrastructure
- ▶ Improved resource reuse and sharing, for lowered costs and raised efficiencies
- ▶ Improved predictability and control of budgets
- ▶ More consistent and repeatable manageability of systems, networks and storage infrastructure
- ▶ Better control and efficiency in managing data
- ▶ Higher systems performance and availability
- ▶ Lowered administrative burden

## LogicsOne™ Continuous-Evolution Services Cycle



## Why LogicsOne™?

LogicsOne virtualization experts work every day with organizations just like yours, to assess, plan, deploy and optimize Virtualization Infrastructure environments. LogicsOne uses a process of continuous evolution, to help you to accelerate your adoption of VI3 systems, from whatever part of the adoption curve you are at today.

Whether you are just starting out or have had VMware systems in place for years, our action-plans and recommendations will help you evolve your virtualization methods and systems more quickly, with less wasted effort and investment. Our experience in measuring, base-lining and analyzing existing VMware deployments quickly and accurately translates into better results for your virtualization-based business.

LogicsOne is a VMware Gold Authorized Consultant (VAC), which is the highest level of certified consulting capability recognized by VMware. LogicsOne was the recipient of the 2008 Rising Star of the Americas Award from VMware, the IT virtualization leader.

Work with the LogicsOne™ team of virtualization experts to accelerate your adoption of virtualized systems, from whatever part of the adoption curve you are at today. To schedule a LogicsOne consultation or to find out more about our LogicsEvolution™ briefing events, send your email inquiry to [LogicsOneServices@logicsone.com](mailto:LogicsOneServices@logicsone.com)