



# LogicsOne™ Virtualization HealthCheck-Plus Service for EMC Environments

## HealthCheck-Plus Benefits

- ▶ Obtain a custom plan for on-going evolution and optimization of virtualized systems designed to work seamlessly with your EMC storage systems and storage management software
- ▶ Create custom improvement action plans, with on-going review and adjustment of the plan according to the actual results obtained in your environment
- ▶ Maintain constant exposure to the latest information on new virtualization products and capabilities
- ▶ Work as a team with the industry's leading virtualization experts and EMC, for better planning and assistance in evaluating your current and future virtualization requirements
- ▶ Create a comprehensive plan for evolving your VMware systems, storage and data management software
- ▶ Improve your systems performance, availability, utilization and manageability—immediately and over the long-term
- ▶ Lower your cost of V13 management
- ▶ Shorten maintenance cycles and gain expert assistance helpful for support and trouble-shooting
- ▶ Gain access to specialized knowledge useful in designing deployments of new systems, such as for consolidation projects and Disaster Recovery sites
- ▶ Add virtualization experts to your team without adding overhead—we are available when you need us, but without the constant burden required to add headcount to your team

## On-Going Optimization of Virtualization for EMC Infrastructure

### Getting More from Less

Staying ahead of the virtualization adoption curve can be a challenge. Adopting VMware infrastructure is just the first step in the process. Along with VMware systems, you need new management practices and tools—many of which are still being invented for this evolving technology. Keeping up with the latest information can seem like a full-time job.

Your IT team may feel that it's taking one step backwards for every two it takes ahead. You may find your team confronting a new set of problems to solve, like virtual machine "sprawl," accelerated data growth on disk, slow and incomplete backup, and frequent system downtime. Fitting virtualization to your constantly-evolving EMC infrastructure brings another set of challenges, for which you need a custom approach.

### Stay Ahead with LogicsOne™

EMC and LogicsOne™ have worked together, to provide you with access to the virtualization experts in the LogicsOne services team with custom service capabilities designed exclusively to assist you with evolving your virtualization environment to fit better with your EMC products and technologies. You gain on-going access to LogicsOne HealthCheck services, provided on-site once per quarter. These HealthCheck services are designed to identify problems in your deployment, provide you with an actionable plan for improvement, and expose your IT team to the latest virtualization tools and information.

In addition to on-going HealthCheck Services access, LogicsOne adds an in-person LogicsEvolution™ briefing. Your team attends this interactive briefing to learn the latest information on virtualization products and technologies. Because of our on-going relationship with your organization, we are able to customize this session to be of better value to the topics of highest interest to your team.

No matter where you find yourself on the virtualization adoption curve, LogicsOne experts can assist you with accelerated adoption of industry best practices and tools. Your virtualized systems and EMC infrastructure gain in optimized performance, availability, and utilization. Your IT team gains in knowledge, know-how and information required to make better decisions for managing the virtualization environment day-to-day, and into the future.

### Key Service Activities

- ▶ Our team arranges to work on-site with your team four times per year, once per quarter.
- ▶ Our virtualization experts will work with your team on-site, to examine up to 10 VMware ESX Server systems and your VirtualCenter management server.
- ▶ Every quarter, our experts share VMware best practices, operational tips and tricks, management strategies and other relevant information to assist your team in understanding their systems better.
- ▶ Your team attends a custom LogicsEvolution™ interactive briefing event, conducted in-person at your site by a LogicsOne virtualization expert.
- ▶ Our experts examine and collect configurations of your virtualization servers, and review a sampling of virtual machines.
- ▶ You gain a detailed, written LogicsOne HealthCheck Report with specific, actionable recommendations for evolving and maturing your virtualization and EMC systems environment.
- ▶ You attend a quarterly review meeting, at which the findings from the LogicsOne HealthCheck Report are formally presented and discussed with your team.

## Service Scope and Deliverables

This service is offered as a quarterly on-site LogicsOne HealthCheck service engagement, combined with on-going access to LogicsOne consultants throughout a 12-month period. You receive a custom LogicsEvolution™ interactive briefing event each quarter, delivered during the on-site engagement. A detailed LogicsOne HealthCheck Report is written immediately following the on-site service engagement, presented in a telephone briefing, and then reviewed for progress during the next quarterly on-site visit.

- ▶ Quarterly healthcheck along with three on-site consulting days per quarter to allow your organization full access to a virtualization expert to explore complimenting VMware technologies (VDI, Lab Manager, SRM, Lifecycle), discuss planning for the future, virtualization operations, or any other virtualization topic that is pertinent
- ▶ Unlimited number of IT managers and technical participants may attend the custom LogicsEvolution™ briefing event
- ▶ Includes examination of up to ten VMware ESX hosts along with one VMware VirtualCenter management server system

## Service Requirements

- ▶ Administrator (root) access to VI3 installations
- ▶ To facilitate the LogicsEvolution™ briefing event, it is helpful to identify a conference room with a projector and networked desktops/laptops running Windows 2000 or higher

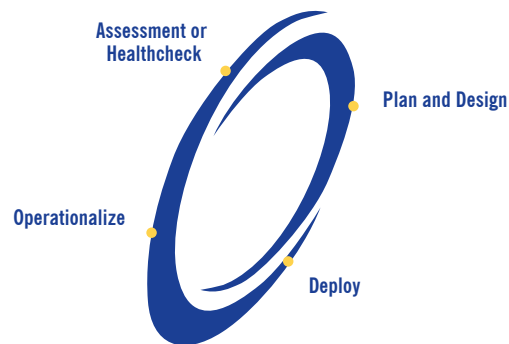
## Why LogicsOne™?

LogicsOne virtualization experts work every day with organizations just like yours, to assess, plan, deploy and optimize Virtualization Infrastructure environments. LogicsOne uses a process of continuous evolution, to help you to accelerate your adoption of VI3 systems, from whatever part of the adoption curve you are at today.

Whether you are just starting out or have had VMware systems in place for years, our action-plans and recommendations will help you evolve your virtualization methods and systems more quickly, with less wasted effort and investment. Our experience in measuring, base-lining and analyzing existing VMware deployments quickly and accurately translates into better results for your virtualization-based business.

LogicsOne is a VMware Gold Authorized Consultant (VAC), which is the highest level of certified consulting capability recognized by VMware. LogicsOne was the recipient of the 2008 Rising Star of the Americas Award from VMware, the IT virtualization leader.

## LogicsOne™ Continuous-Evolution Services Cycle



Work with the LogicsOne™ team of virtualization experts to accelerate your adoption of virtualized systems, from whatever part of the adoption curve you are at today. To schedule a LogicsOne consultation or to find out more about our LogicsEvolution™ briefing events, send your email inquiry to [LogicsOneServices@logicsone.com](mailto:LogicsOneServices@logicsone.com)



## About LogicsOne™

Since 2004, LogicsOne has been delivering virtualization professional services to Fortune 500 and SMB clients from its company headquarters in Atlanta, Georgia. With an exclusive focus on virtualization technologies, LogicsOne has developed a field-proven delivery approach that aligns technology to business requirements. Organizations experiencing LogicsOne's continuous-evolution approach to virtualization have realized significant cost-savings advantages, accelerated adoption cycles, and advanced their business and IT objectives.

[www.logicsone.com](http://www.logicsone.com)

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